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Clark Associates is Ranked #1 Again on the “2025 Distribution Giants” List

For the fifth year in a row, Clark Associates claimed the #1 spot on the Foodservice Equipment & Supplies magazine’s 2025 Distribution Giants list.

Each spring, FE&S puts together a list of the top 100 dealers in the United States based on sales from the previous year. By earning over \$3.6 billion in 2024, Clark Associates outranked the competition with yet another period of unprecedented growth.

According to FE&S, cumulative sales among the top 100 dealers were \$15.74 billion in 2024, which is up 3.84% from 2023. In 2024, sales also increased for 53% of dealers within the top 100. Clark’s rapid and dynamic development during this time is a testament to the company’s adaptability and knack for facing industry challenges head-on. After introducing the WebstaurantStore app in 2023, the company saw its biggest win when Clark surpassed \$100 million in sales through the app in December 2024. In 2024, automation technology was implemented across four key warehouses, with a fifth set to begin in early 2025—enabling faster product delivery for an exceptional customer experience with receiving products.

Today, the foodservice industry continues to navigate the lasting effects of economic challenges like inflation and a slow-to-recover market. However, Clark continues to find and source supplies to meet the unique needs of its diverse client base. Where many competitors fall short, the company excels—offering a wide variety of affordable, high-quality products, exceptional customer service, and fast, reliable shipping.

Clark believes in entrepreneurial risk and innovation, taking an uncompromising approach to business. They remain adaptable by investing in data-driven technology, forming strong partnerships, expanding their supply chain network, and onboarding top talent. It’s these initiatives that have propelled the company to the top, leading to



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another record-breaking year in sales as the nation's #1 dealer of foodservice equipment and supplies.

About Clark Associates, Inc.

Clark Associates is a privately held company headquartered in Lancaster, PA, and has been recognized as one of Central Pennsylvania's fastest growing companies as well as Foodservice Equipment & Supplies magazine's 2015 Dealer of the Year.

Employing over 8,000 people, Clark's multiple divisions and branches in distribution, sales, and technology serve a variety of commercial foodservice customers nationwide. For more information on our business and history, please visit www.clarkinc.biz.